

Hassan Mamaghani

M: +989191402884 | E-mail: d.mamaghani@gmail.com | linkedin.com/in/damad | Tehran, Iran
Nationality: [Iranian] | Languages: Arabic (Native), Persian (Native), English (Intermediate)

Professional Summary

Specialist in Project Management and Business Process Management Systems (BPMS), CRM systems (Microsoft Dynamics 365), with proven ability to manage stakeholder relationships, and deliver complex projects on time and within budget. Proven leader with expertise in driving cross-functional teams, designing & optimizing workflows, implementing, and optimizing organizational solutions to enhance efficiency and productivity. Experienced in PMO roles, large-scale urban development projects (up to 10,000 housing units), and infrastructure projects. Skilled in project planning, scheduling, monitoring, and control, with strong analytical and problem-solving abilities. Adept at delivering projects successfully in challenging environments.

Professional Experience

- **Projects Planning and Systems Manager – FaraTech Co(IT & Welfare Solutions), Tehran, Iran (Apr 2023 – July 2025)**
 - Led the implementation of Microsoft Dynamics 365 CRM for organizations in real estate, urban development, and manufacturing.
 - Developed, updated, and managed project schedules for BNPL (Buy Now Pay Later) payment systems projects using EPM and MSP.
 - Led annual budgeting for the organization and project portfolios; monitored performance against Financial Targets.
 - Delivered project management training for project managers on the EPM platform.
 - Prepared management reports, project charters, and organization-wide executive dashboards.
 - Produced business analysis documents including: Social Security Pensioners' Customer Club, credit payment process management, and the "Kalabarg" (commodity voucher) project for the Ministry of Cooperatives, Labor & Social Welfare.
 - Defined the company's enterprise architecture and organizational structure.
 - Designed and Produced HR processes, policies, and procedures for the company.
- **Project Manager– Netrise Co., Tehran, Iran (Oct 2019 – Jan 2023)**
 - Analyzed business requirements, managed, and delivered end-to-end BPMS software projects, including:
 - Organizational Sizing System – Institute of Standards & Industrial Research of Iran.
 - Workflow Automations (Loan requests, missions, overtime, leave, and timesheet management) and Corporate Applications for JTI Pars, including: Travel Request (flights/hotels), Inspire Awards, Fleet Management, Contract Management Systems and Suggestion Box systems.
 - Entrepreneurship Fund (crowdfunding platforms) – IFA Foundation.
 - Personnel Contract & Sales Processes – Covering container services, warehousing, general goods, oil and Gas products, and ancillary revenues for Sina Ports & Marine Transport Co.
 - Document Management System – Designed and implemented on BPMS with internal process automation for AsiaTech Data Transmission Co.

- **PMO Lead – Yamam Sazeh Co. (Iran Mall Mega Project), Tehran, Iran (Apr 2016 – Jun 2019)**
 - Monitored and controlled schedules and budgets for large-scale construction projects, ensuring on-time and within-budget delivery.
 - Implemented project control tools and software (EPM & Process Maker) to enhance project monitoring and reporting capabilities.
 - Conducted variance analysis to identify deviations from the plan and recommended corrective actions.
 - Supported project managers during planning and execution phases, with emphasis on schedule adherence and budget control.
 - Prepared project reports for internal and external stakeholders, highlighting key performance metrics and financial status.
 - Implemented SharePoint-based PMIS for real-time progress tracking.
- **Project Planning & Control Manager – Iranian International Urban Development Co., Tehran, Iran (Jun 2009 – Sep 2015)**
 - Led EPC execution of Phases 5 and 9 new development projects (10,000 Residential units) including infrastructure works.
 - Oversaw scheduling, budgeting, and resource allocation to meet project deadlines.
- **Earlier Roles – (Jun 2006 - Oct 2008)**
 - Project control roles in telecom, municipal infrastructure, and ERP implementation.

Core Competencies

- Project & Program Management (PMBOK, Agile/Scrum, Waterfall, Risk Mgmt, EVM)
- PMO Setup & Portfolio Management (EPM, MSP, Primavera P6, Jira, Trello)
- ERP & CRM Implementation (Microsoft Dynamics 365, Netrise BPMS, Service Desk)
- Business Process Analysis & Optimization (BPMN, RUP-UML, EA & Visual Paradigm Modeling)
- Project Budgeting & Cost Control & International Purchases Management (Microsoft Office Packages, Managed project procurement through ERP systems)
- CB-MIC Certified in documentation, implementation, and internal auditing of ISO 9001 QMS

Education

- Master's Degree – Civil Engineering (Construction and Project Management), Amirkabir University of Technology, 2011
- Bachelor's Degree – Civil Engineering, Azad University, 2014
- Bachelor's Degree – Industrial Engineering, Azad University, 2009

Books

- Method for Constructing Block Walls Including Installation of Wall Posts – Iran Mall project
- Method for Fabricating and Installing Steel Structural Frames and Steel Decks – Iran Mall project
- Method for Implementing Sewer Collection and Transfer Systems– Iran Mall project
- Method for Installing Foundation Instrumentation and Controls – Iran Mall project
- Method for Slope Stabilization and Installation of Geotechnical Monitoring Instruments – Iran Mall project
(Published by Sokhanvaran Publications)