



Mohammad Mahdavi

Ref : C0987-837

Years of experience: 8 years

Planning and development Manager
BaharTel

Age:

36 years old

Marital status:

Married

Military Service:

Completed

Current Location:

Iran, Tehran

Nationality:

Iran

Salary expectation:

300000000 IRR , Per month

Mobile:

+98 -09309107089

Email:

roozbehmahdavi88@gmail.com

WORK EXPERIENCE

PRESENT

JAN 2022



Planning and development Manager . 8 mos
BaharTel . Iran. Tehran . Tehran

AUG 2015

MAR 2013



Business Development Executive . 2 yrs 5 mos
Telecommunication Company of Iran . Iran. Tehran . tehran

TCI company is biggest communication company in iran with more than 500 employers. reporting directly to

Home Sales Marketing Manager and i worked in TCI as a marketing expert for two and half years.

Main Responsibility:

- marketing expert in Home sales unit
- Member of the redesign team of telecommunication centers
- Marketing Manager of telecommunication centers

Main Achievement

- Designing and implementing new methods of selling ADSL to home subscribers
- Designing and Hold successful sales plans
- Increased sales of telecommunications ADSL
- Improve the way telecommunications services are provided for home subscribers
- Redesign and improve the efficiency of 8 telecommunication centers in Iran
- Growth in the percentage of transaction share of the country's western agencies

PRESENT

MAY 2016



Project Manager . 6 yrs 4 mos
Parsian Electronic Commerce (Pec) . Iran. Tehran . tehran

Pec company is One of the top 3 payment service companies in Iran and 22th company in the world with more than 500 employers and more than 1,000,000 customer in Iran. reporting directly to Business Development Manager and i have been working as a marketing expert for 5 years.

Main Responsibility:

- marketing expert of Online payment gateway services
- Project management of Marketing instance Pharmacy, restaurant and etc
- Project manager of value added services
- Marketing Manager of Agencies in Western Iran
- Project Manager attracting and lunching POS in Iranian gas station

Main Achievement

- Improve online payment gateway services
- Marketing and Recruitment more than 30% of pharmacy and restaurant whit PEC services
- Value Added Service Optimization in payment industry
- Expanding the value-added service portfolio of PEC Company
- Training and improving the performance of the company's agencies

- Growth in the percentage of transaction share of the country's western agencies
- Increase the efficiency of using value-added services

EDUCATION



Islamic Azad University of Abhar Bachelor(BSc/BA) -Business/ Commerce/ Management
2005 - 2009
industrial management

TECHNOLOGY SKILLS

Project Management professional (PMP)	Advanced
Project Business analysis (PBA)	Advanced
agile project management	Advanced
Scrum master	Advanced
PMBOK GUIDE 7	Intermediate
PMBOK Guide 6	Advanced
business development	Advanced
project control and planing	Advanced

LANGUAGE SKILLS

English Professional

CERTIFICATE

PMP . 2021

Project managment institu (PMI) .

PBA . 2022

Project managment institu .

project and control management . 2021

arka institute . IRAN

PMBOK 4 workshop . 2007

Industrial Management Institute . IRAN

Professional project planning and control . 2020

Ariana group . IRAN

PMBOK Guide 6 . 2020

Ariana group . IRAN

MSP Software . 2020

Ariana group . IRAN

about me

Graduated in Industrial Management from Azad University

Acquisition professional project management degree (PMP) , and project business analysis degree (PBA) From Project management institute (PMI) and PMBOK guide 6 from Ariana institute. Mastery of the new version of the PMBOK7 standard. Complete mastery of the agile principles and scrum framework.

Business project management in Iran Telecommunication and Parsian Electronic ECommerce Company

Project manager of setting up wireless network of Post Bank of Iran branches

Golrang Company's data center transfer project manager.

Member of the planning and implementation team of the plan to convert Iran's telecommunication centers into advanced telecommunication offices

Management, planning, implementation and control of VAS projects, equipping gas stations with payment equipment, equipping medical science centers with payment equipment Parsian Electronic Commerce Company

Design, implementation and project management of launching the festival system of Parsian Electronic Commerce Company
