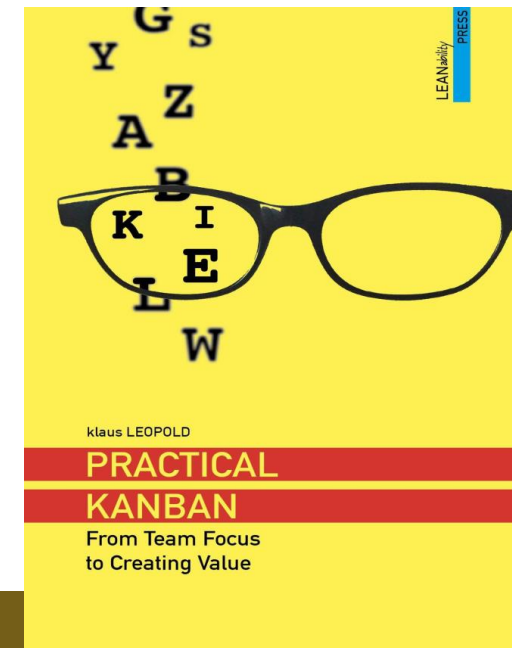
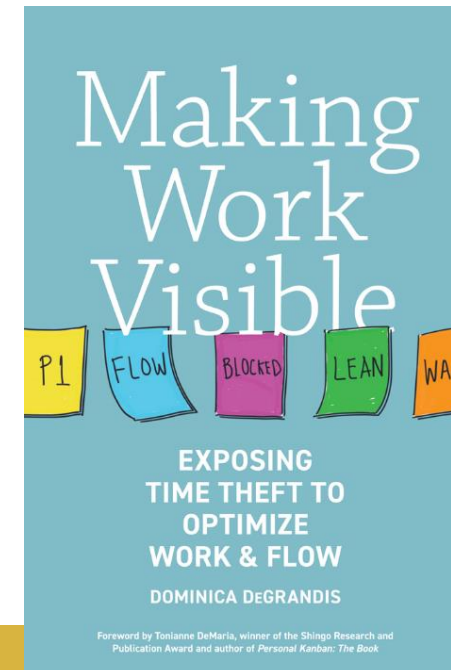
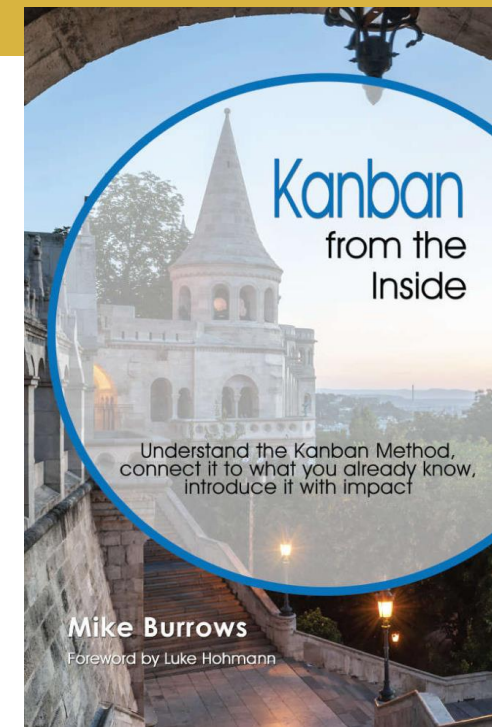
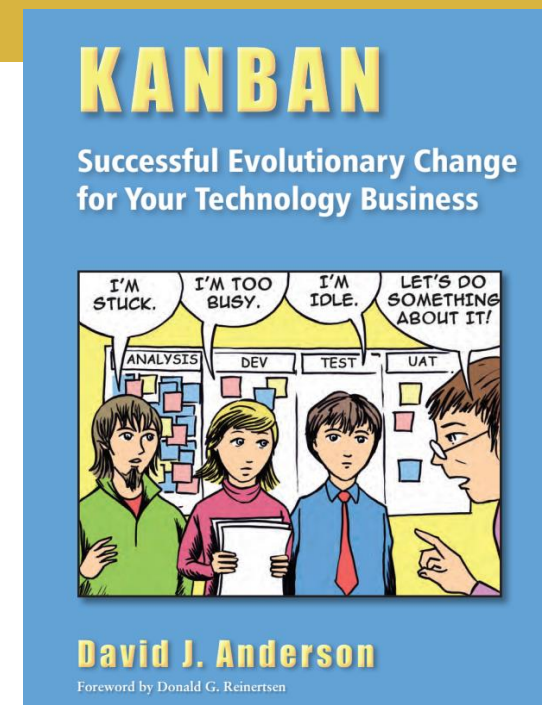


Part 2.3

Kanban Method

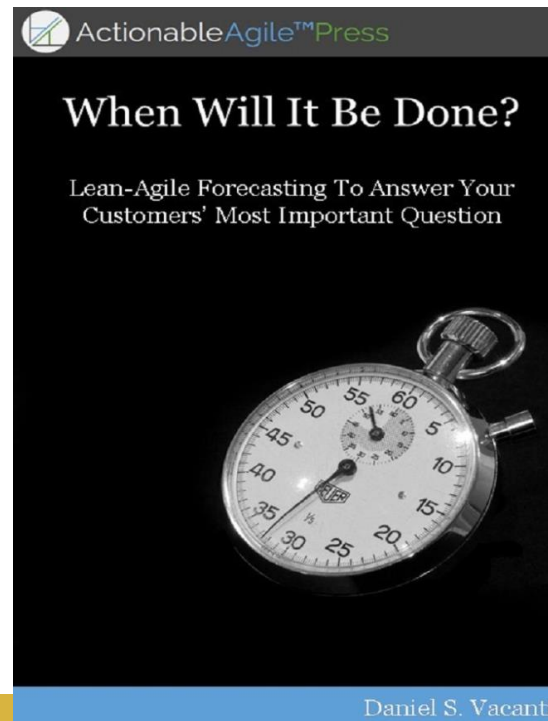
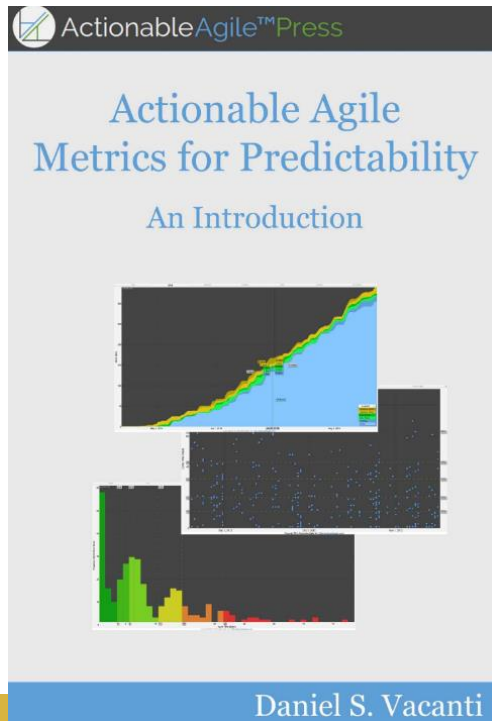
References Used in this Section – 1

- Aderson, “[Kanban – Successful Evolutionary Change for your Technology Business](#)”, Blue Hole Press, 2010
- Burrows, “[Kanban from the inside](#)”, Blue Hole Press, 2014
- Kanban University, “Kanban System Design Course Book and Material”, 2021
- DeGrangis, “[Making Work Visible](#)”, IT Revolution, 2017
- Leopold, “[Practical Kanban](#)”, LEANabiligy Press, 2017
- Flight Levels, “Flight Level 1 Course Material”, 2022



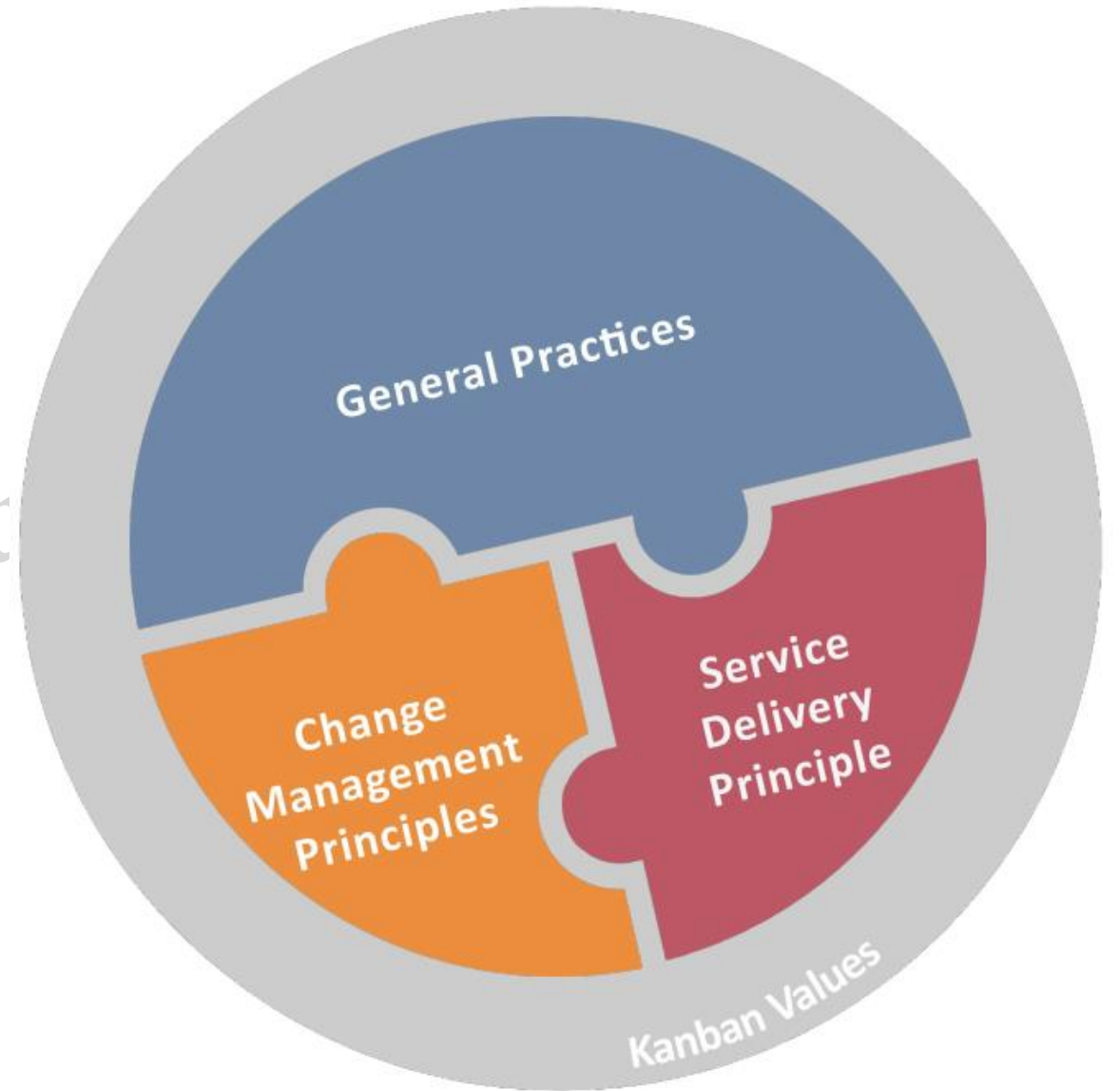
References Used in this Section – 2

- Vacanti, “[Actionable Agile Metrics for Predictability](#)”, ActionableAgile Press, 2015
- Vacanti, “[When Will It Be Done](#)”, ActionableAgile Press, 2018
- Leopond & Kaltenecker, “[Kanban Change Leadership](#)”, Wiley & Sons, 2015



Elements of the Kanban method

Do not Disturb



Kanban Practices – Revisited

Applied at a service-oriented Kanban System

Do not Distribute

"The aim of kanban is to make troubles
come to the surface." – Taiichi Ohno

Five Thieves of Time that prevents us from getting work done

Too Much Work-
in-Progress

Unknown
Dependencies

Unplanned Work

Conflicting
Priorities

Neglected Work



Five Thieves of Time (1/2)

- **Too Much Work-in-Progress (WIP)**

Work that has started, but is not yet finished.

Sometimes referred to as partially completed work.

- **Unknown Dependencies**

Something you weren't aware of that needs to happen before you can finish.

- **Unplanned Work**

Interruptions that prevent you from finishing something or from stopping at a better breaking point.

Five Thieves of Time (2/2)

- **Conflicting Priorities**

Projects and tasks that compete with each other.

This is exacerbated when you are uncertain about what the most important thing is to do.

- **Neglected Work**

Partially completed work that sits idle on the bench.

Do not Distribute

Kanban Method: General Practices



Visualize



Limit WIP



Manage Flow



Make Policies
Explicit



Implement
Feedback
Loops



Improve
Collaboratively,
Evolve
Experimentally

(using models and
the scientific method)

Limit Work in Progress (WIP)



- Introducing and respecting WIP limits
 - Change a “push” into a “pull” system,
 - In which new items are not started until work is completed.

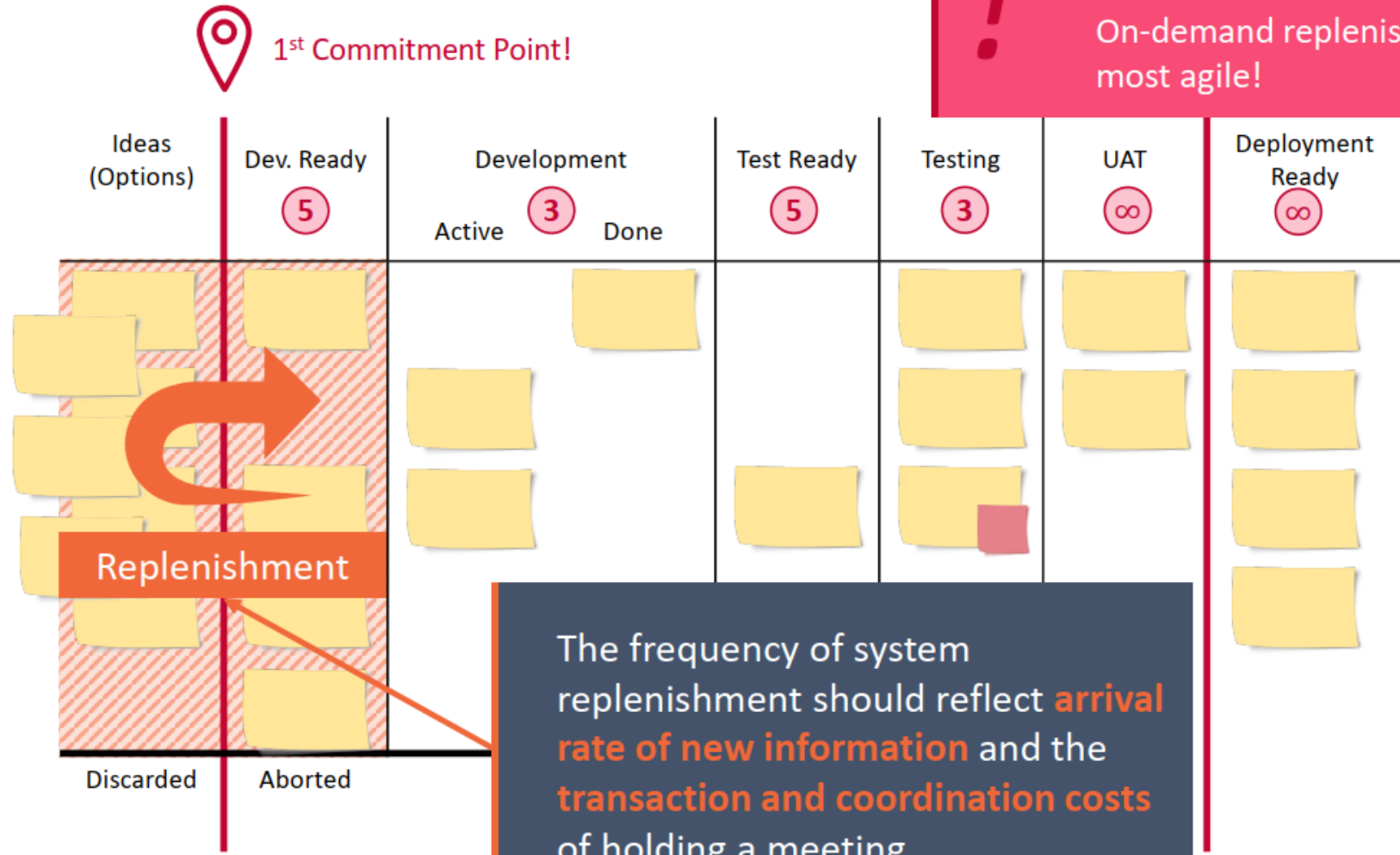
Do not Distribute

Agility is delivering the right work at the right time.

Managed replenishment and delivery options
maximize agility.

To Replenish: to put new supplies into something, or to fill something again

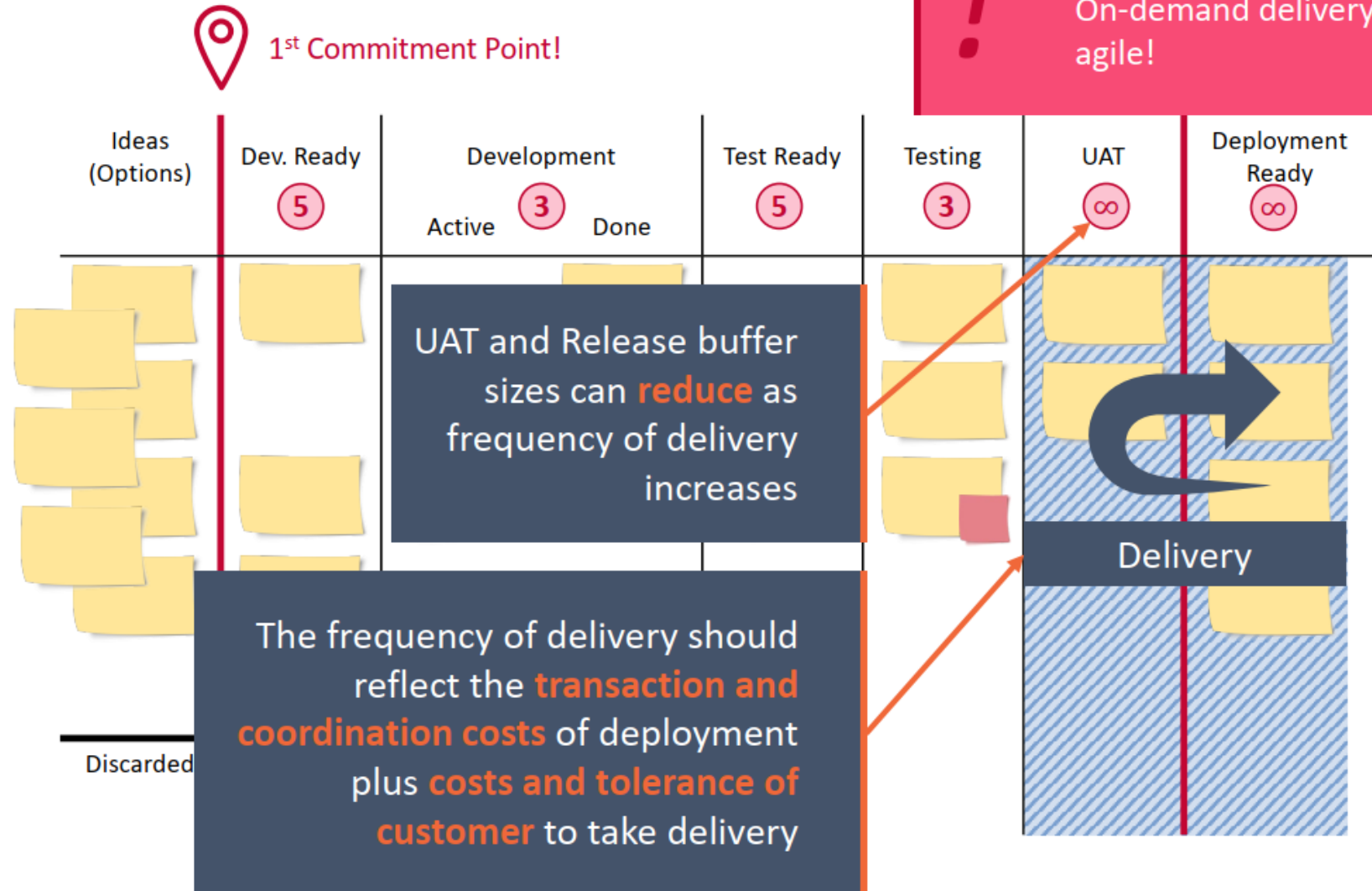
Replenishment Frequency



! Frequent replenishment is more agile.

On-demand replenishment is most agile!

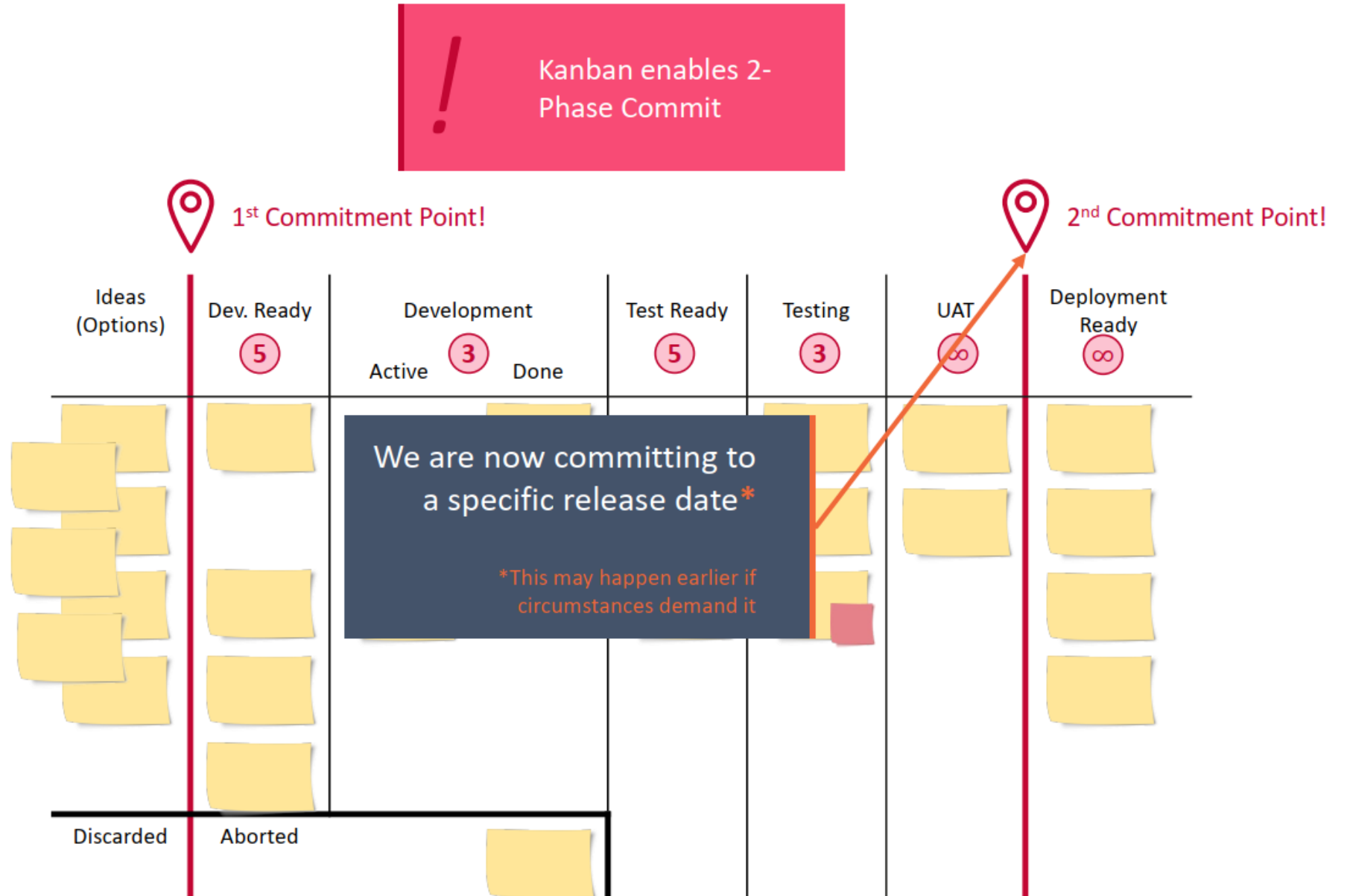
Delivery Frequency



! Frequent delivery is more agile

On-demand delivery is most agile!

Deferred Delivery Commitment



Manage Flow



- The Flow of Work in a Kanban System should
 - Maximize the delivery of value,
 - Minimize lead times,
 - And be as smooth (predictable) as possible

Do not Distribute

Core Kanban Metrics and Charts

Do not Distribute

How can we measure and understand
the behavior of flow-based systems?

Do not Distribute

An example

Hour	Entered Shop	Exited Shop
7:30 to 8:00	11	0
8:00 to 9:00	13	8
9:00 to 10:00	6	7
10:00 to 11:00	1	8
11:00 to 12:00	26	8
12:00 to 13:00	9	17
13:00 to 14:00	8	14
14:00 to 15:00	6	7
15:00 to 16:00	15	2



Make it cumulative

Hour	Entered Shop	Exited Shop
7:30 to 8:00	11	0
8:00 to 9:00	13	8
9:00 to 10:00	6	7
10:00 to 11:00	1	8
11:00 to 12:00	26	8
12:00 to 13:00	9	17
13:00 to 14:00	8	14
14:00 to 15:00	6	7
15:00 to 16:00	15	2

Cumulative

Hour	Entered Shop	Exited Shop
8:00	11	0
9:00	24	8
10:00	30	15
11:00	31	23
12:00	57	31
13:00	66	48
14:00	74	62
15:00	80	69
16:00	95	71

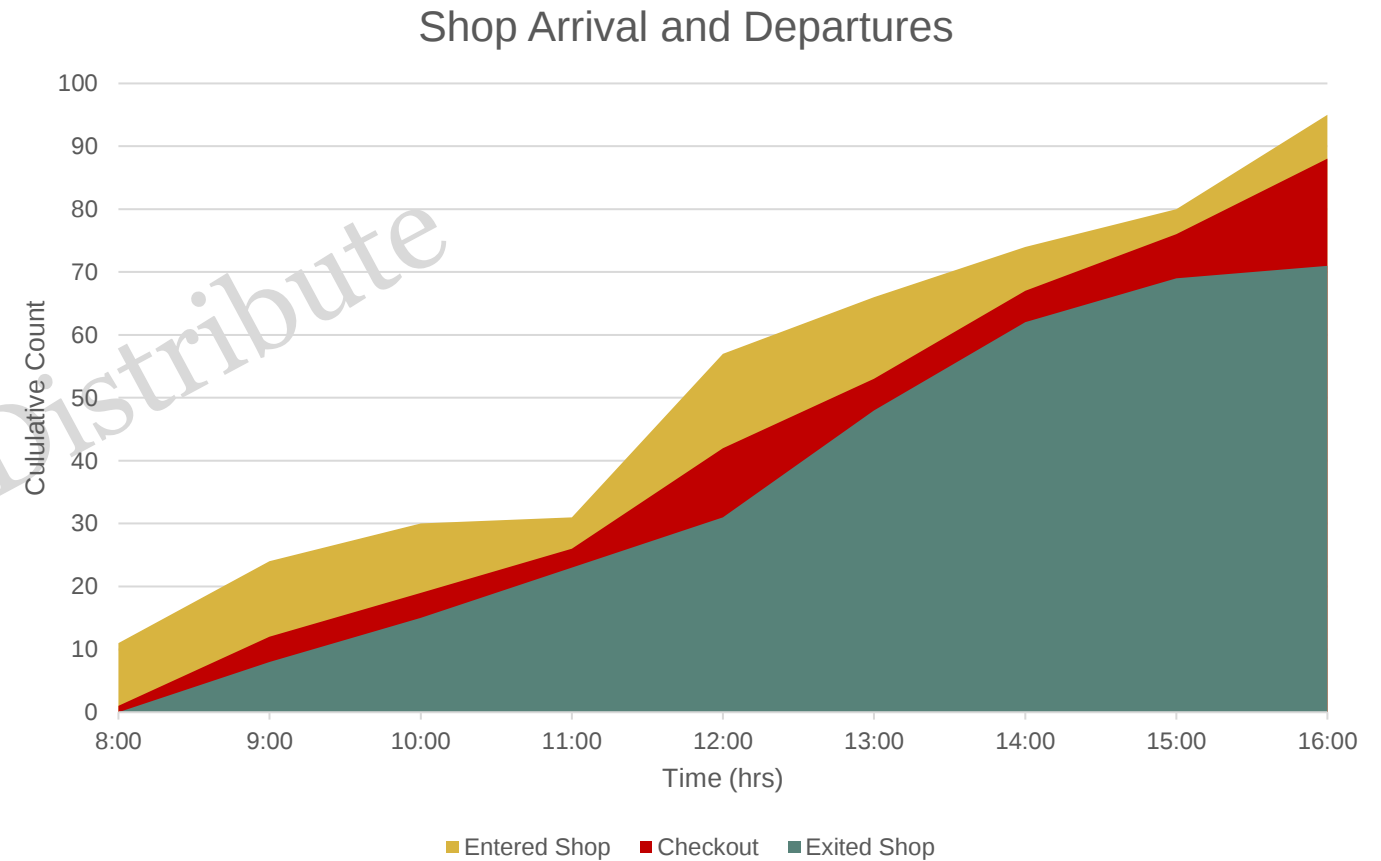
Cumulative Flow Diagram

Hour	Entered Shop	Exited Shop
8:00	11	0
9:00	24	8
10:00	30	15
11:00	31	23
12:00	57	31
13:00	66	48
14:00	74	62
15:00	80	69
16:00	95	71



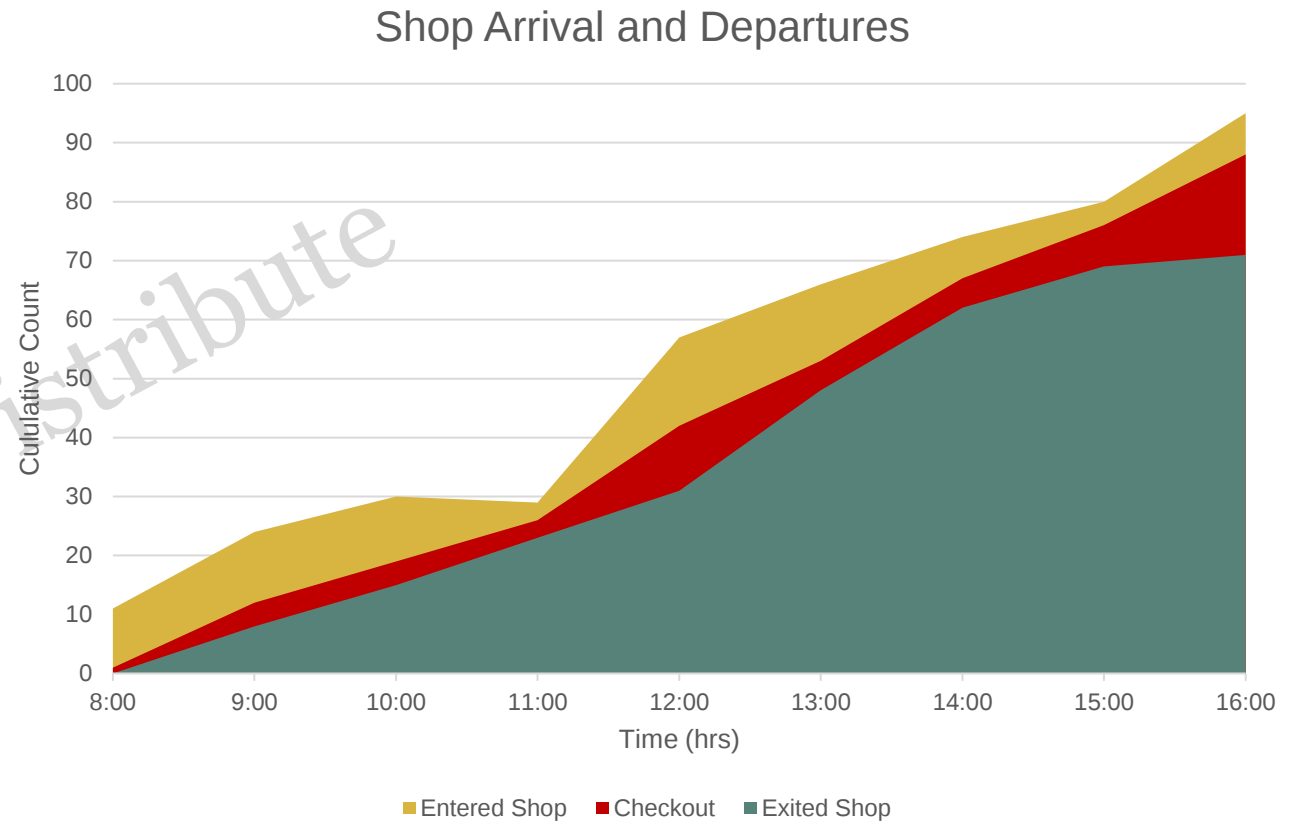
Adding another phase

Hour	Entered Shop	Checkout	Exited Shop
8:00	11	1	0
9:00	24	12	8
10:00	30	19	15
11:00	31	26	23
12:00	57	42	31
13:00	66	53	48
14:00	74	67	62
15:00	80	76	69
16:00	95	88	71



How is it different?

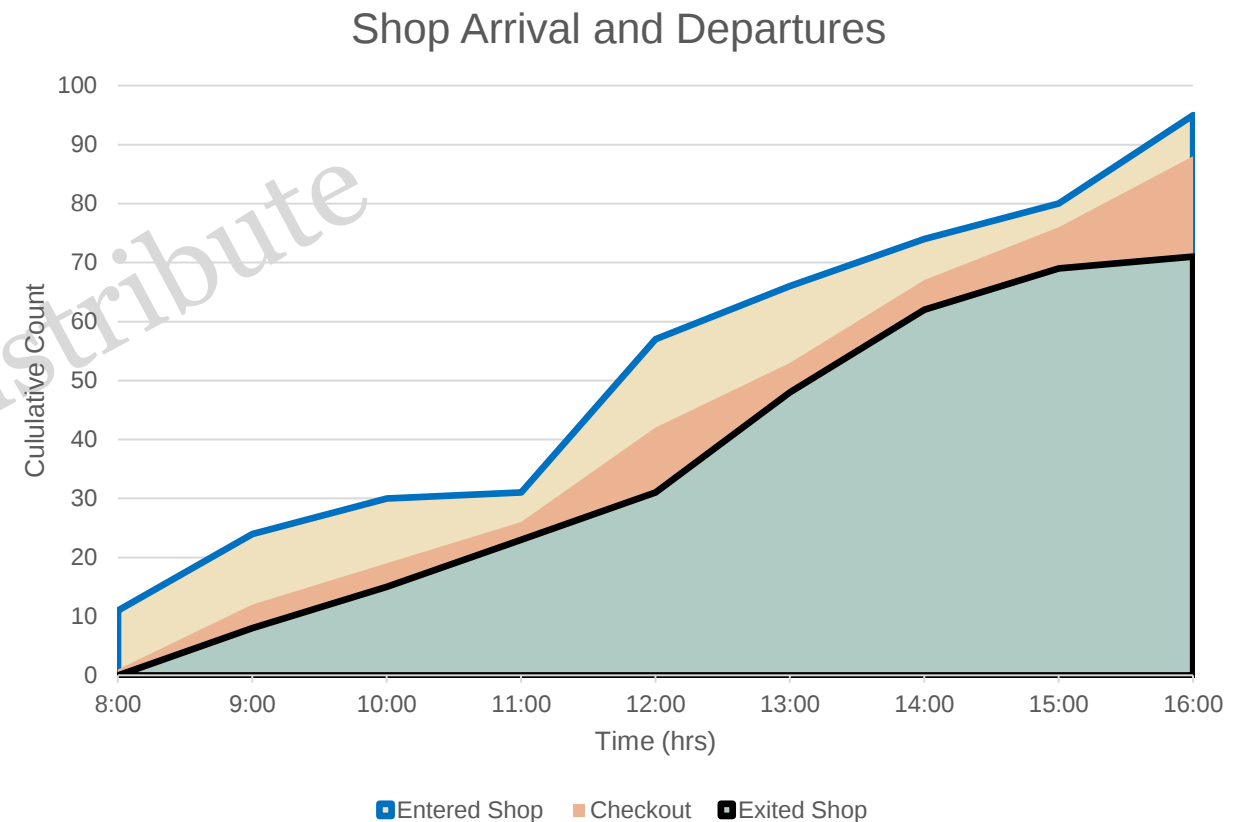
Hour	Entered Shop	Checkout	Exited Shop
8:00	11	1	0
9:00	24	12	8
10:00	30	19	15
11:00	29	26	23
12:00	57	42	31
13:00	66	53	48
14:00	74	67	62
15:00	80	76	69
16:00	95	88	71



Top Line, Bottom Line

CFD Property #1:

- The top line of a Cumulative Flow Diagram *always* represents the cumulative arrivals to a process.
- The bottom line on a CFD *always* represents the cumulative departures from a process.



Can this line decrease?

- CFD Property #2:

Due to its cumulative nature, no line on a CFD can ever decrease (go down).

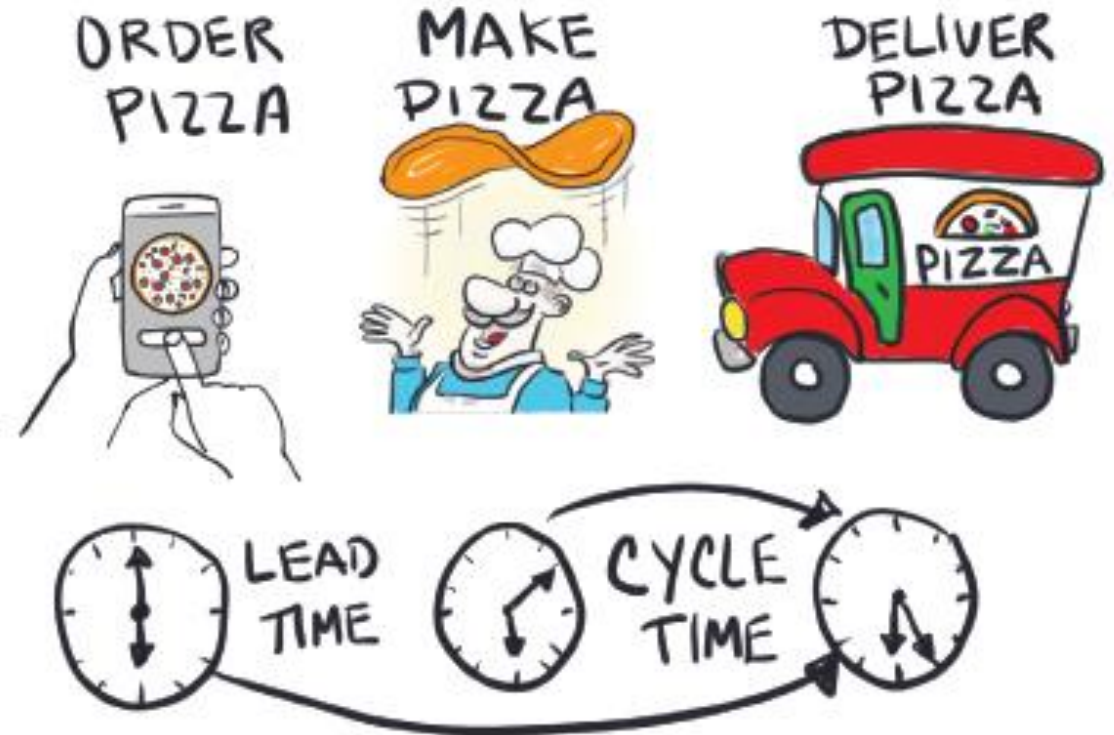


Why we need Lead time

Persons	Entered at	Checkout at	Exited Shop at	Explanation
#1	8:10	8:50	9:10	
#2	8:25	8:45	8:57	
#3	8:30	9:10	9:26	
#4	8:40	9:25	9:35	
#6	9:00	9:38	9:47	
#7	9:05	9:42	9:43	Bought nothing
#8	9:10	-	-	Returned after entering
#9	9:30	10:10	10:22	
#10	9:32	10:05	10:27	

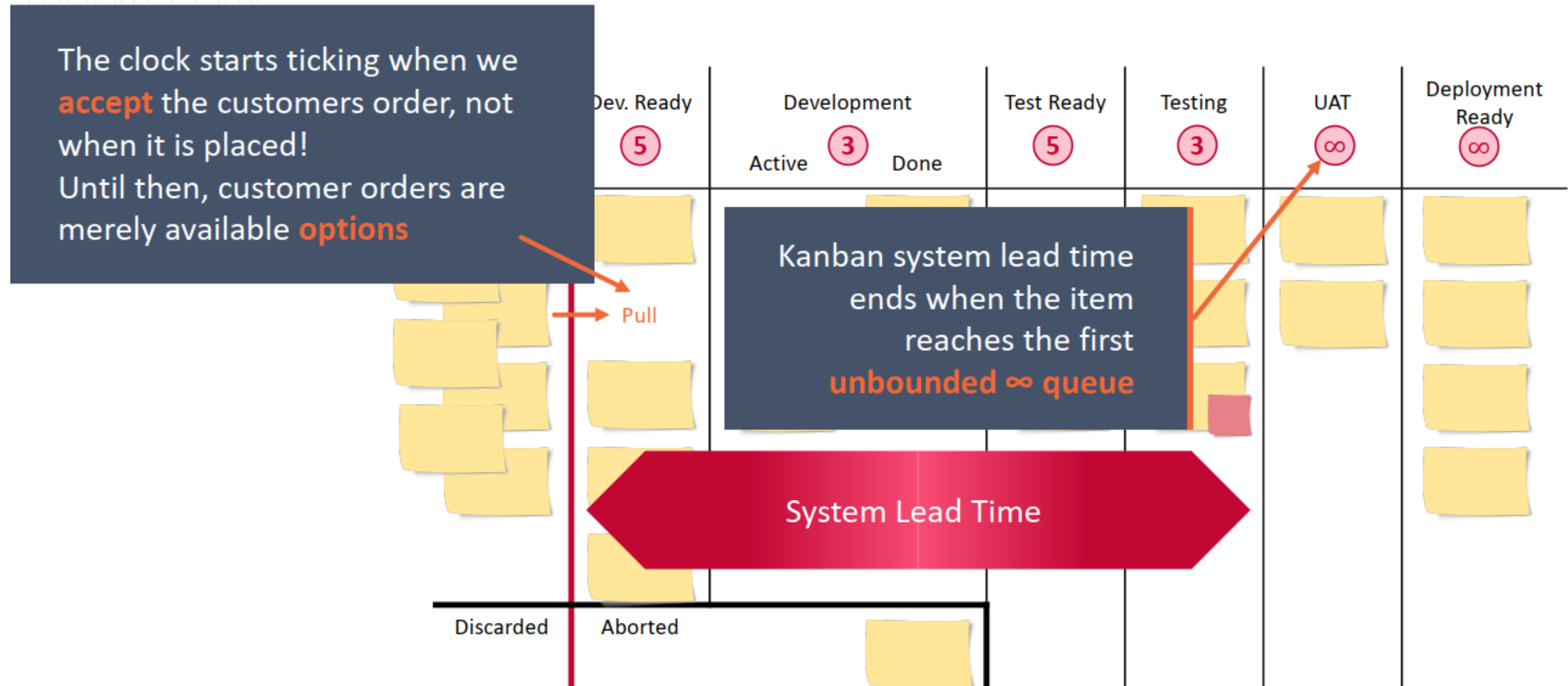
Key Metrics: Lead Time

- Time it takes to fulfill requests from the point of commitment
- Two types of Lead Time:
 - System Lead Time
 - Customer Lead Time

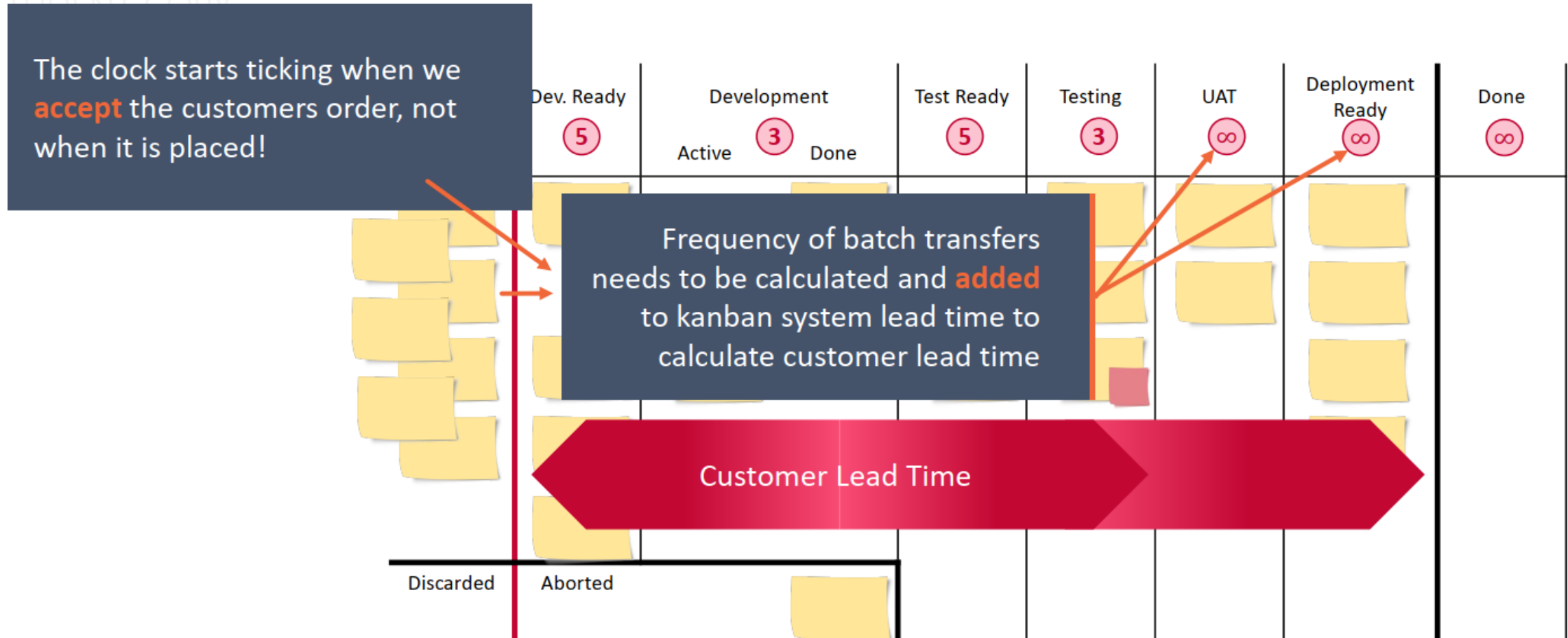


- Lead Time vs. Cycle Time
- Useful or not?
- 2 causes for distinction

Metric Definition: Kanban System Lead Time



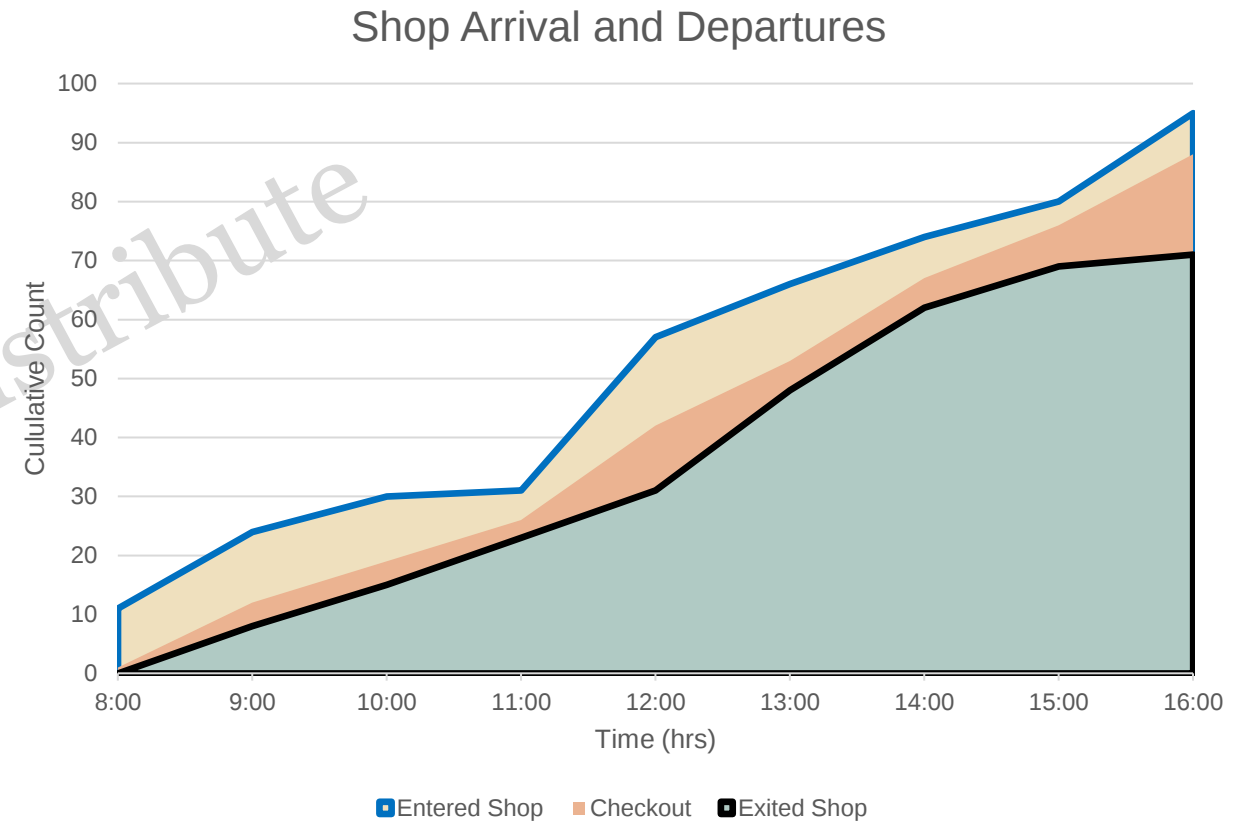
Metric Definition: Customer Lead Time



TUDENT COPY

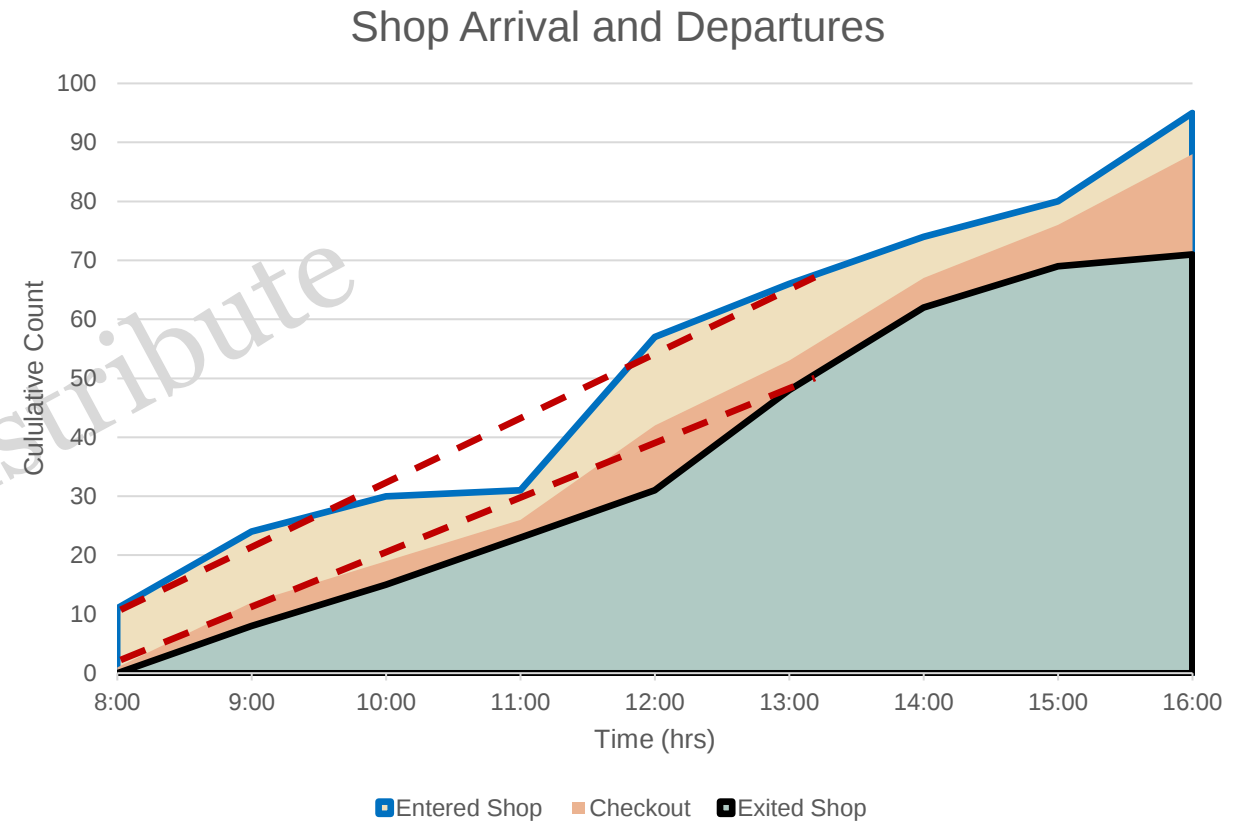
Delivery Rate

- Also called throughput
- Completed items per unit of time
- Measures completion rate



Arrival and Departure rates

- What is arrival rate?
- What is departure rate?
- What can we infer from these two?

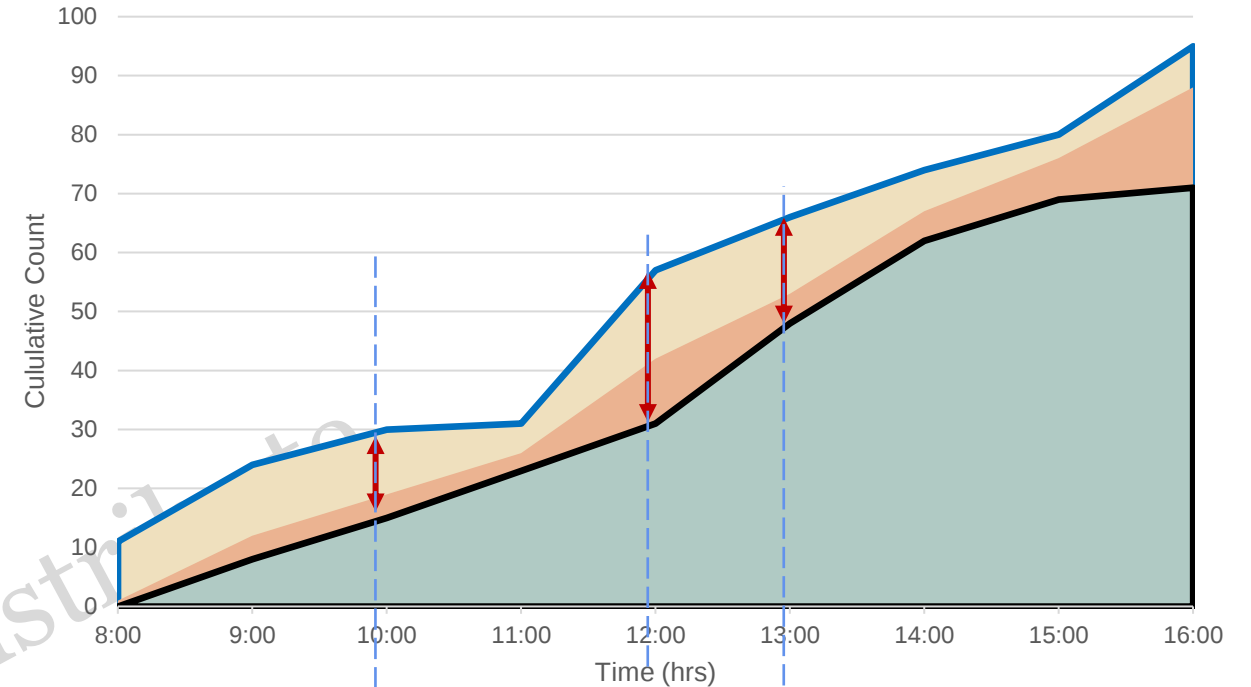


Vertical Distance

- CFD Property #3:

The vertical distance between any two lines on a CFD is the **total amount of work that is in progress** between the two workflow steps represented by the two chosen lines.

Shop Arrival and Departures

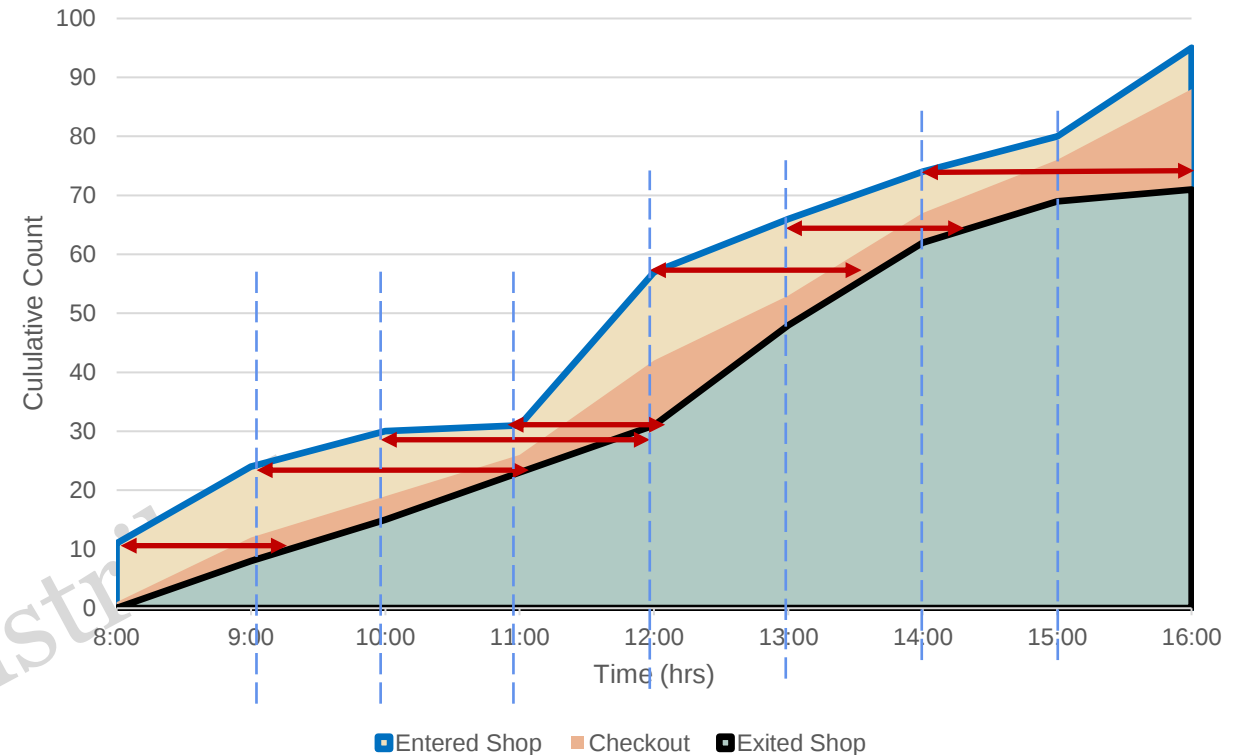


Hour	Entered Shop	Exited Shop	Vertical Distance
8:00	11	0	11
9:00	24	8	16
10:00	30	15	15
11:00	31	23	8
12:00	57	31	26
13:00	66	48	18
14:00	74	62	12
15:00	80	69	11
16:00	95	71	24

Horizontal Distance

- CFD Property #4:

The horizontal distance between any two lines on a CFD represents the **Approximate Average Cycle Time** for items that finished between the two workflow steps represented by the chosen two lines



Hour	Entered Shop	Exited Shop	Horizontal Distance
8:00	11	0	1:10
9:00	24	8	1:00
10:00	30	15	2:00
11:00	31	23	1:05
12:00	57	31	1:30
13:00	66	48	1:15
14:00	74	62	1:30
15:00	80	69	1:40
16:00	95	71	2:30

Properties 5 and 6

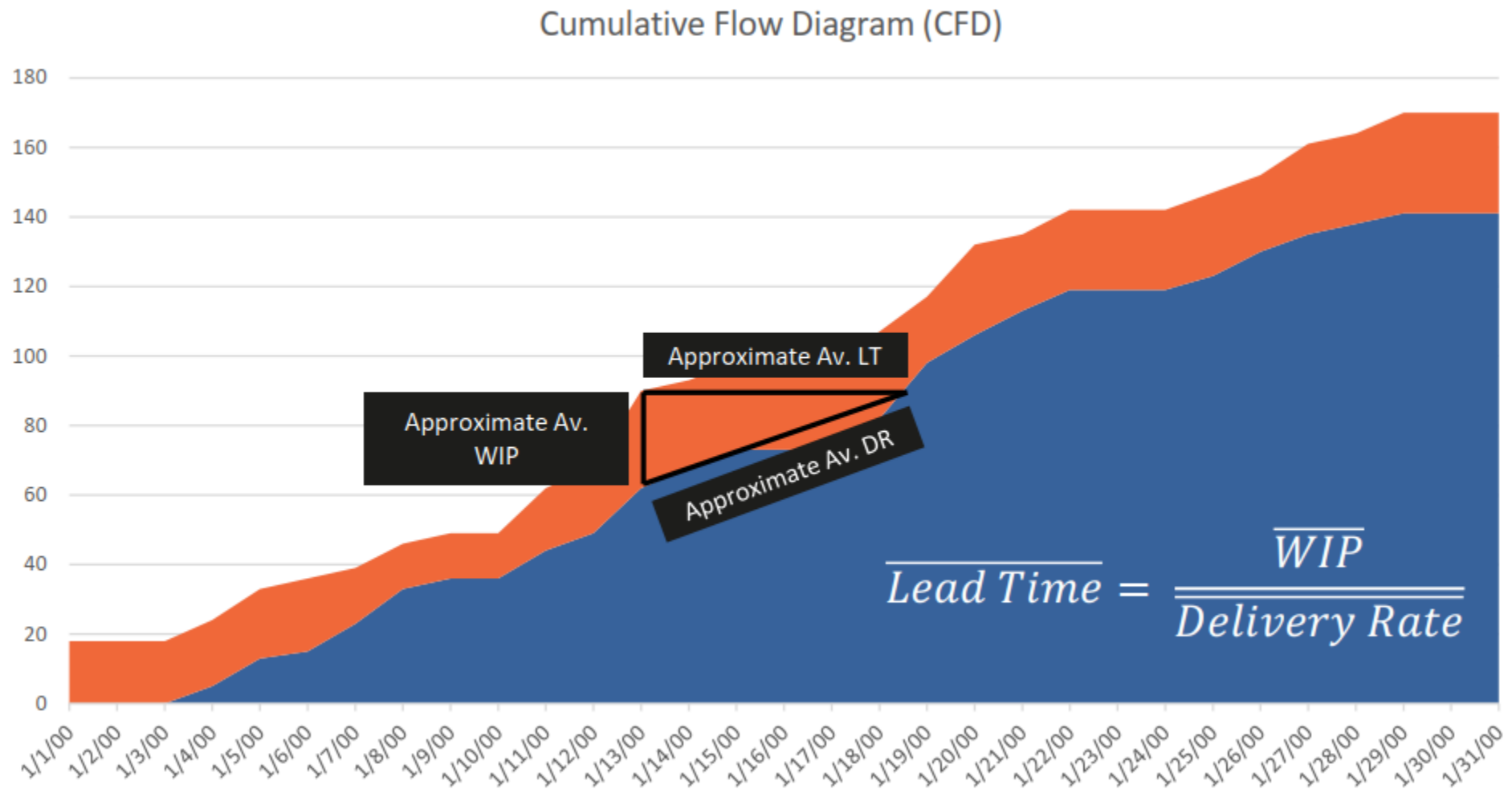
- CFD Property #5:

The data displayed on a CFD depicts only what *has* happened for a given process. Any chart that shows any type of projection is not a CFD.

- CFD Property #6:

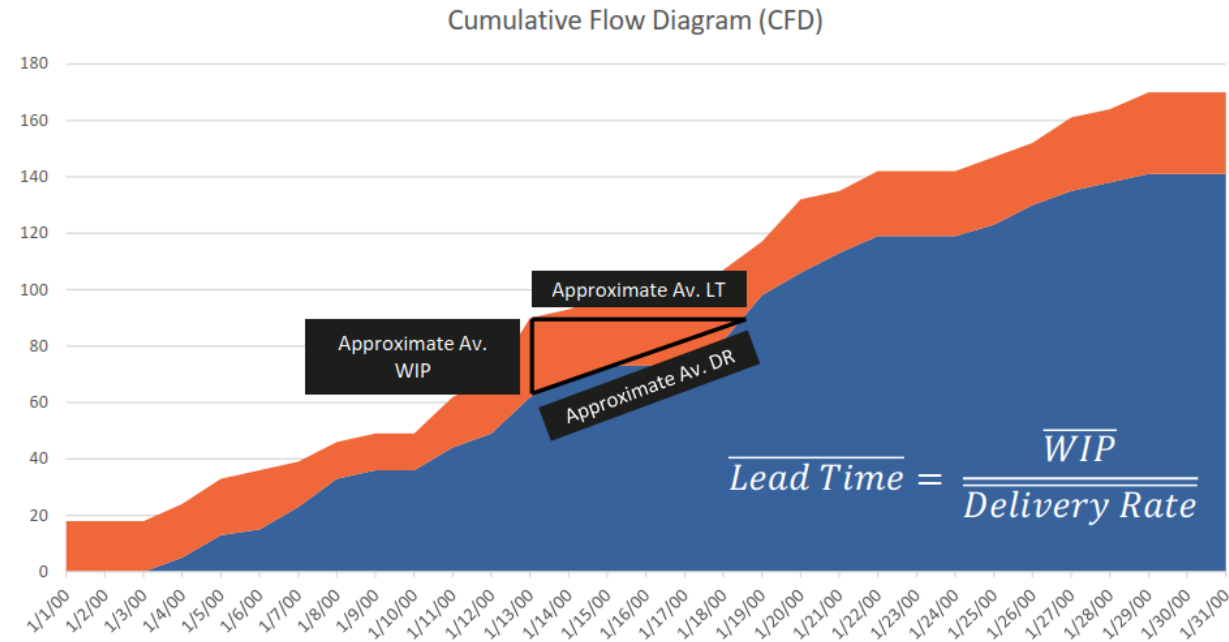
The slope of any line between any two reporting intervals on a CFD represents the exact Average Arrival Rate of the process state represented by the succeeding band.

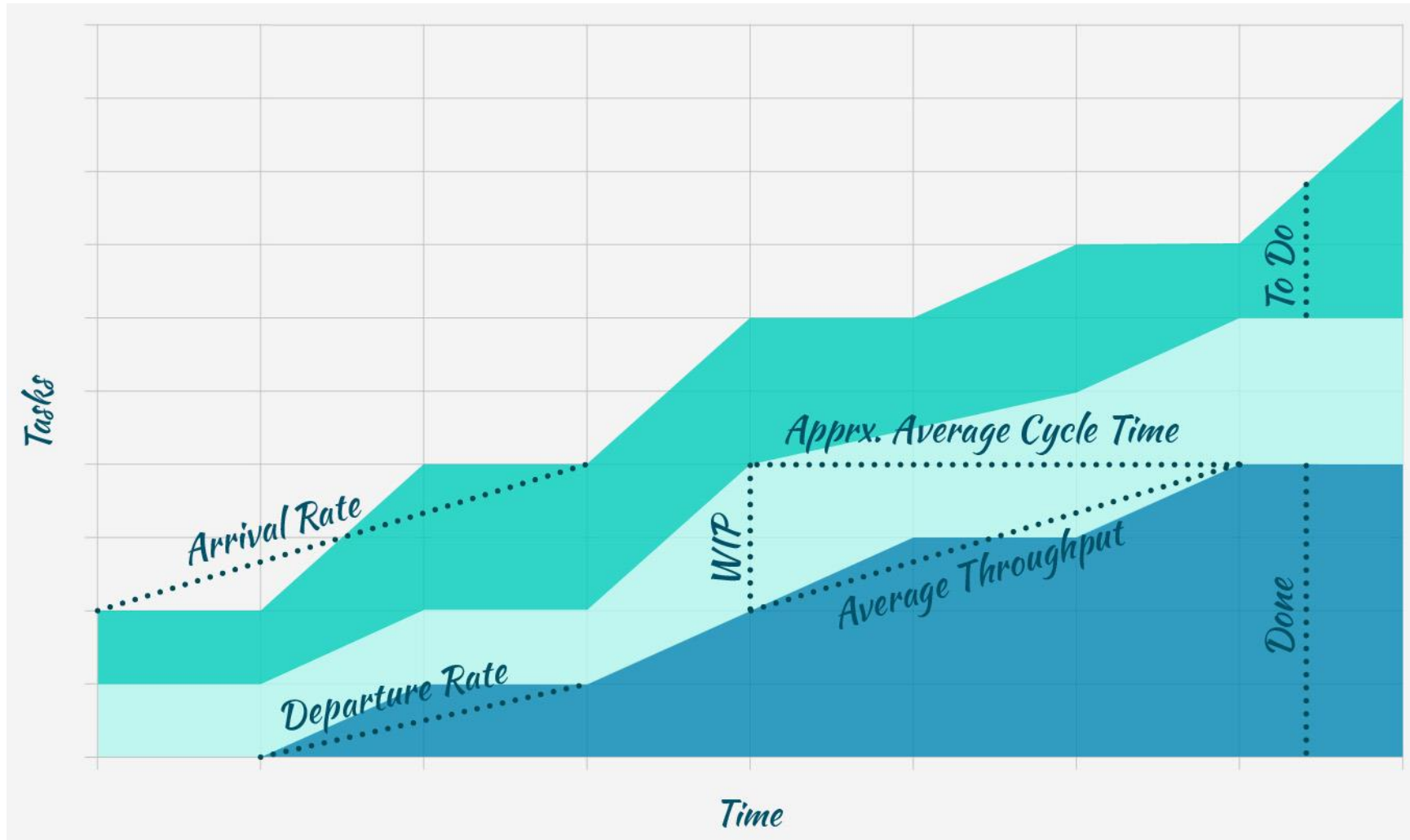
Little's Law – a Relationship of Averages



Little's Law

- Assume that the system is not “trending” over the period of averaging.
- The number of items entering and leaving system must be similar, and the average “age” of items in progress must not be increasing or decreasing.
- Despite this restriction, the formula has proven useful in many circumstances for understanding **how flow systems behave as WIP changes**



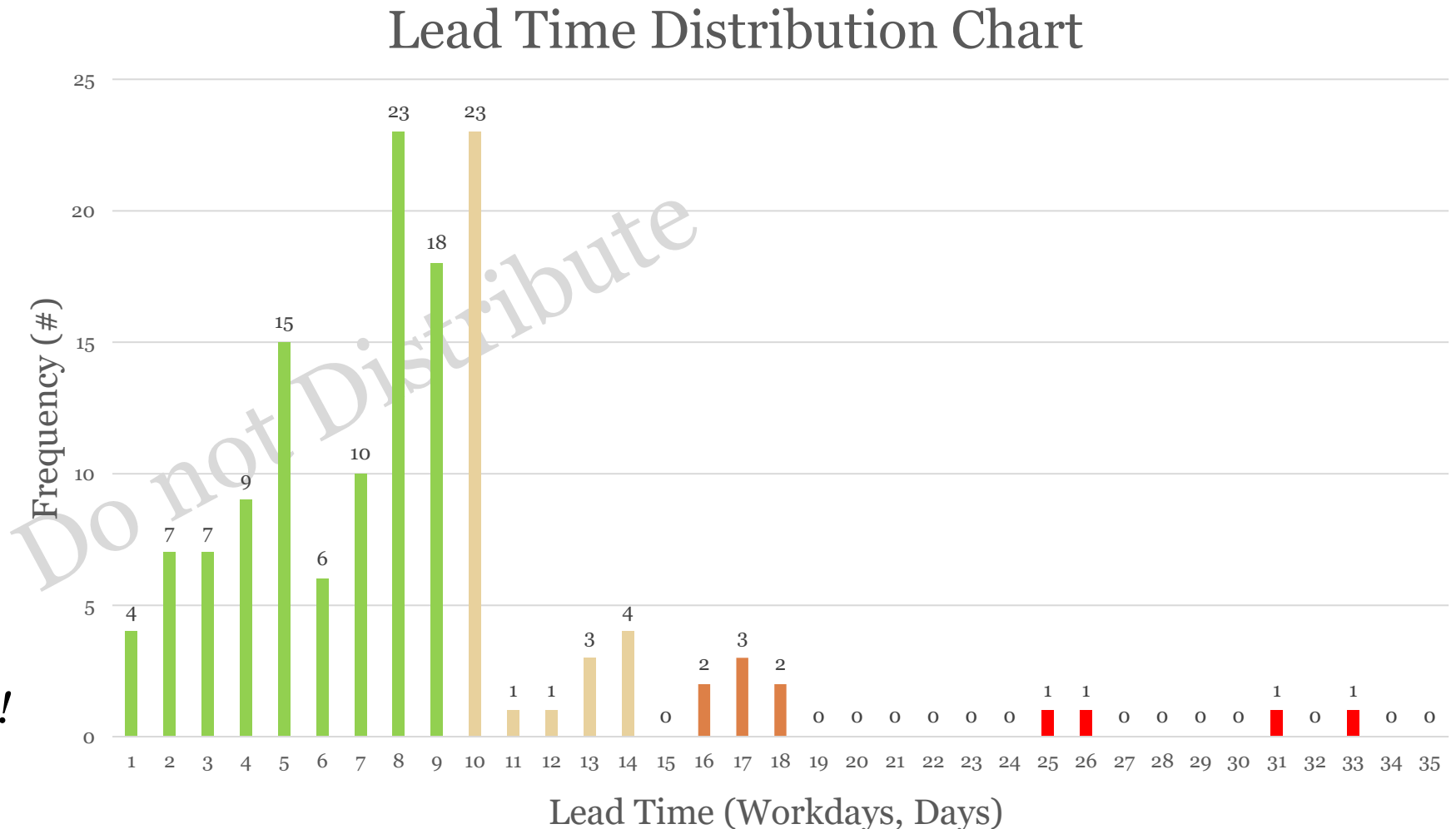


What is Histogram?

What does it show?

- For Lead Time = 10, frequency is 23

Zero Day Lead Time is meaningless, make it One!

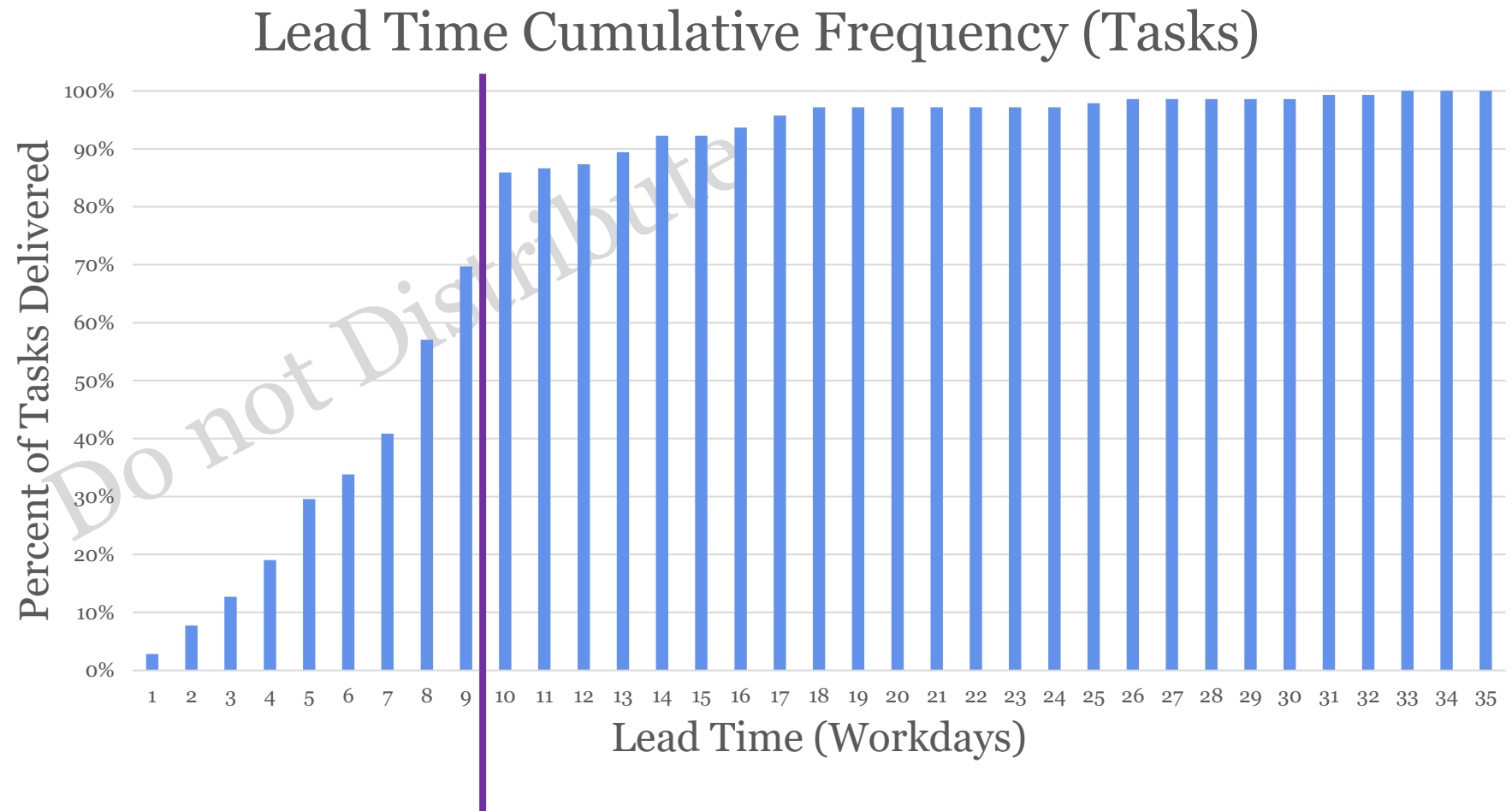


Cumulative Lead Time Frequency

What does it show?

For Lead Time of Less than 10 Days, the probability is 70 %

How else we can use it?



Flow Efficiency - Introduction

- Where would you prefer to travel?
- How fast and smooth will your travel be?

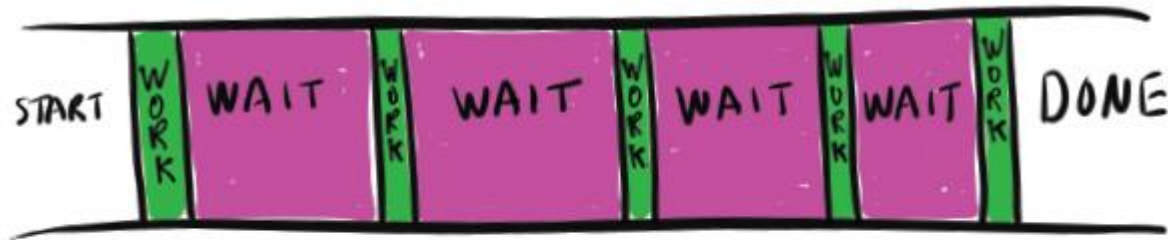


Few delays



Traveling time largely determined by delays

Flow Efficiency



$$\frac{\text{WORK}}{\text{WAIT} + \text{WORK}} (100\%) = \text{FLOW EFFICIENCY}$$

$$\text{Flow Efficiency} = \frac{\text{Work Time}}{\text{Lead Time}}$$

Flow Efficiency

$$\text{Flow Efficiency} = \frac{\text{Work Time}}{\text{Lead Time}}$$

- Flow efficiency measures the share of total lead time which is spent actually adding value (or knowledge)
 - Work item is the sum of all the times during which a work item is actively being worked on
 - Work time excludes wait time caused by delays
 - The higher the flow efficiency , the less delays

Summary: Key Metrics to Understand System behavior

Lead Time

Delivery Rate

Flow Efficiency

Failure Demand

Initial Quality

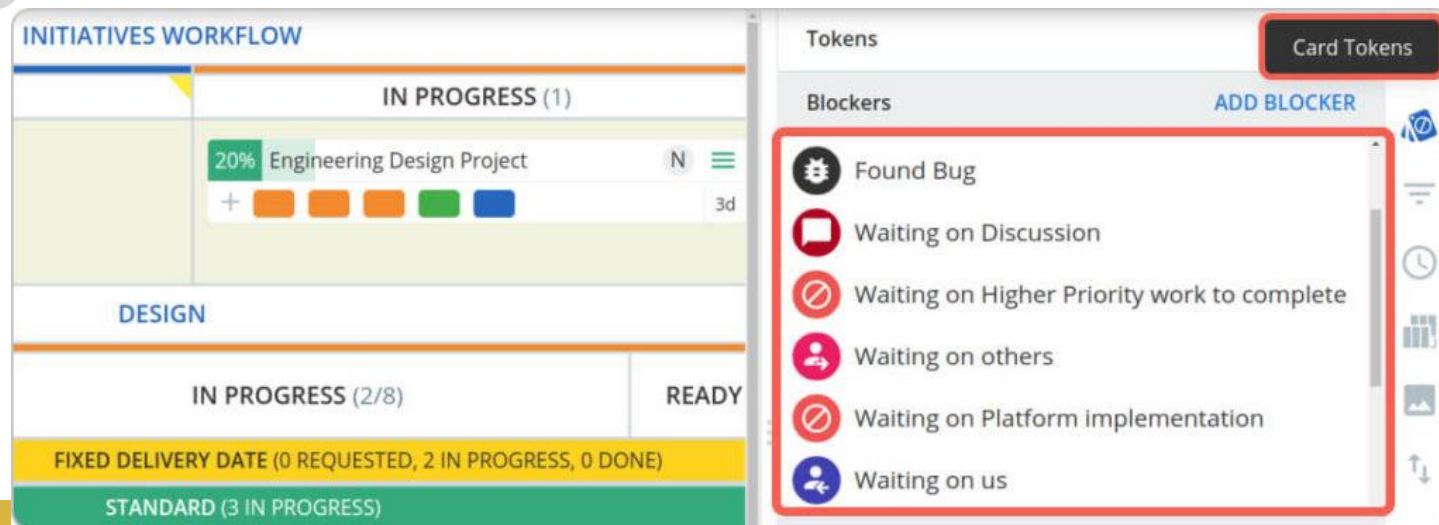
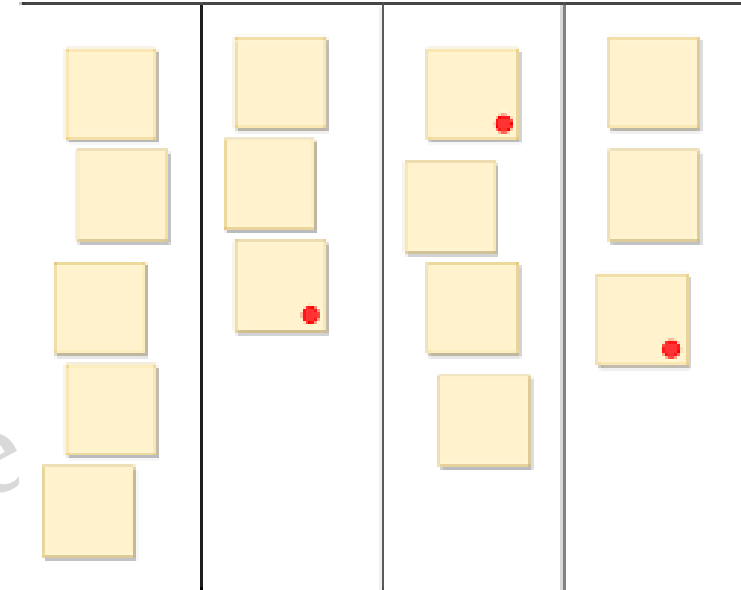
Blockers

WIP Levels

Discard / Abort
Rates

Blockers

- We can add stickies to blocked cards to show they are Blocked
- Or attach a sticky to it, describing what caused it to be blocked, and How Many Days it's been like this



Make Policies Explicit



A process expressed as workflow and policies

- Creates constraints in action,
- Is empowering within constraints,
- And results in emergent characteristics than can be tunes by experiment.

Do not Distribute

Classes of Services (CoS)

- Defines how categories of items are treated in a system, a set of policies is defined that apply to certain work type(s)
- Recognize different kinds of customer expectation
- Treat of work items in a differentiated manner to better manage lead times and risks – be able to respond at reasonable cost
- Can impact order of selection and delivery – qualitative categories before any quantitative ranking

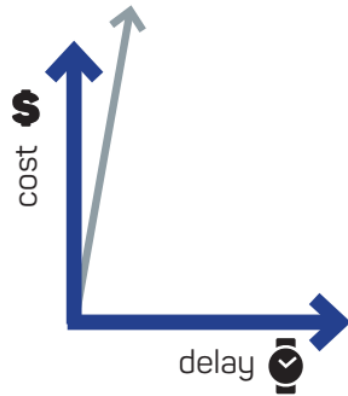
CoS - Cont

- Make explicit both internally and externally
- Can be indicated with colors, shapes, stickers, swim lanes, etc.
- ... forming the basis for reliable commitments to stakeholders!

Do not Distribute

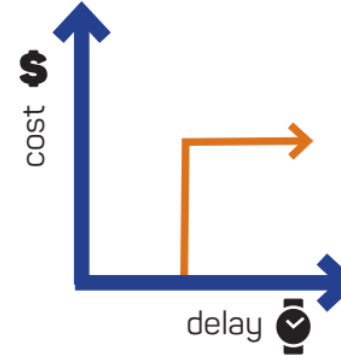
Classes of Services mapped to Cost or Impact of Delay

Called also
Level of Expectation



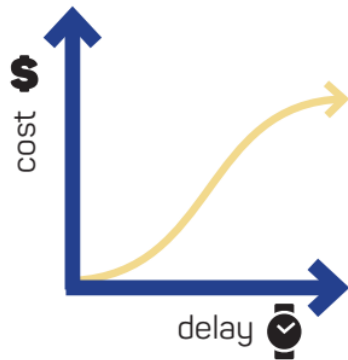
EXPEDITE

Critical and immediate cost of delay; it can exceed other kanban limit (bumps other work).



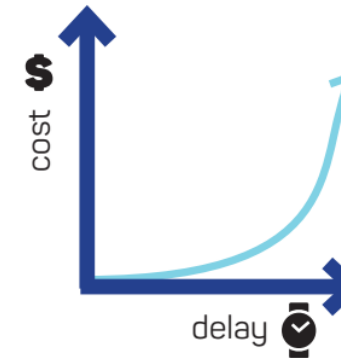
FIXED DATE

Cost of delay goes up significantly after deadline.



STANDARD

Increasing urgency, cost of delay is shallow but accelerates before levelling out.

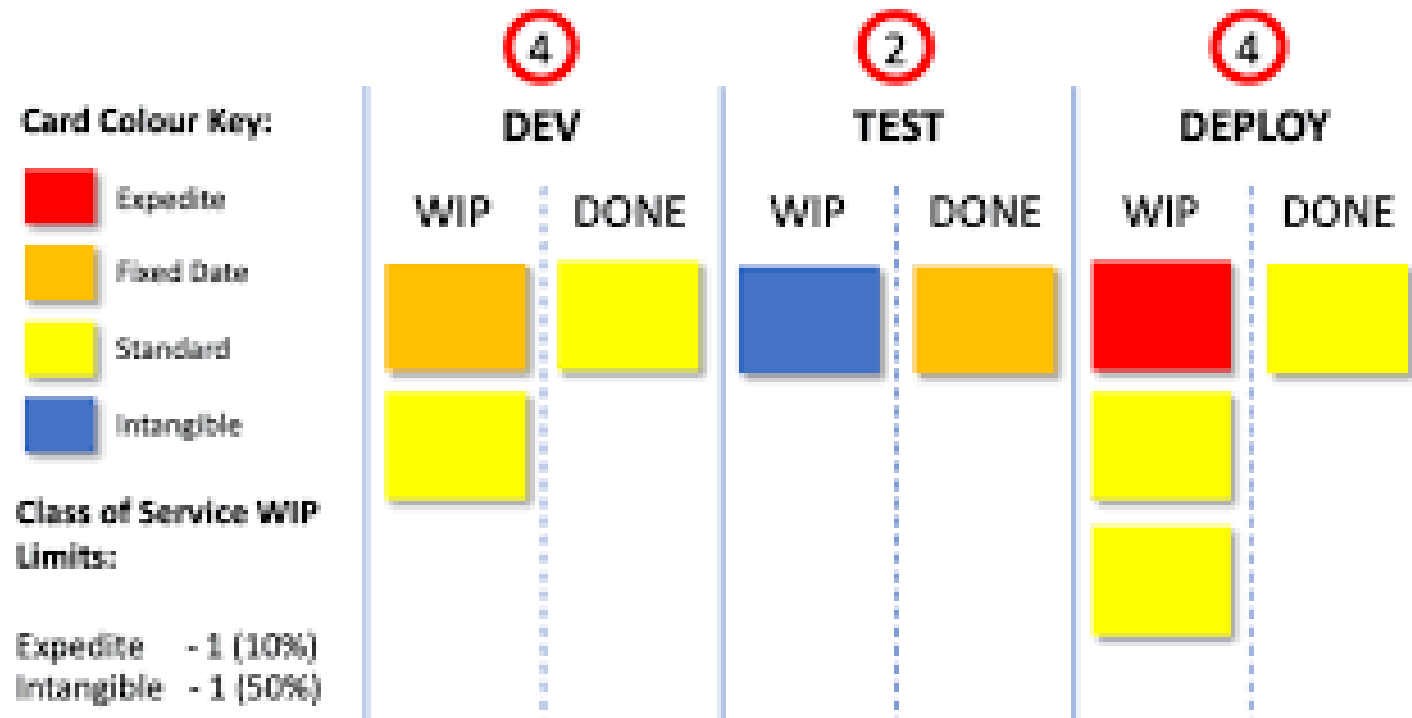


INTANGIBLE

Cost of delay may be significant but is not incurred until significantly later (if at all).

What will happen if
you don't finish the item
at that time?

CoS in different colored cards



CoS in in different SwimLanes

 **Class of service** ?

23 items total, 23 loaded items: 19 open, 4 closed | Ends in: --

Plan Details Edit

Planned Items ? [Links](#) [Snapshots](#) [Dashboard](#) [Notes](#)

☐ View As: **Kanban Board**  [Exclude](#) (1 item excluded) |  [Add Work Item](#)

expedite
Closed Items: 2 | Open Items: 7

New 8/6	In Progress 11/8	Done 4/4
	In Development	In Test
237 As a Firefox user, I must have the ability Unassigned Blocked	238 As a mobile customer, I must Marco Perez Blocked 240 As a mobile customer, I must Deb Blocked	184 As a mobile customer, I must Unassigned Blocked 241 As an iPhone user, I want to be able to Deb Blocked 242 As a Windows mobile device user, I Marco Perez Blocked 243 As a mobile banking customer, I must Marco Perez Blocked

fixeddate
Closed Items: 1 | Open Items: 6

New 8/6	In Progress 11/8	Done 4/4
	In Development	In Test
250 As a banking customer, I would Marco Perez Blocked 255 As a banking customer, I want my Deb Blocked	183 As a mobile customer, I must Unassigned Blocked 251 Simulate extra load to verify performance Curtis Blocked 252 Prototype caching for special loan Marco Perez Blocked 253 Estimate number of net new loan traffic Curtis Blocked 254 Estimate number of net new loan traffic Marco Perez Blocked	

standard
Closed Items: 1 | Open Items: 5

New 8/6	In Progress 11/8	Done 4/4
	In Development	In Test
185 As a smart phone user I need a Unassigned Blocked 226 As a user, I must be able to chat with an Unassigned Blocked	227 As a mobile customer, I must Marco Perez Blocked 228 As a mobile customer, I must Deb Blocked 229 As a mobile customer, I must Deb Blocked 182 As a user, I must be able to chat with an Unassigned Blocked	

Implement Feedback Loops



- Feedback loops are an essential part of any controlled process
 - Are especially important for evolutionary change.
 - Kanban defines specific feedback opportunities called “cadences”.
- Do not Distribute
- Cadence: the beat, time, or measure of rhythmical motion or activity

Workflow Kanban Meeting



Involve the service teams in a collaborative conversation about the status of the work, queues between stages of the workflow and problems that affect the flow of work.



- Commitments
- Decisions about new initiatives and capacity allocation
- Policy changes

- Shared understanding of how to best to flow current work
- Improvement suggestions



Immediate service group or team doing the work (4-50 people)



Scope: End-to-end workflow of a service
The identified issues are resolved after the meeting by team members with relevant knowledge and skills



Weekly, depending on coordination cost



10-20 mins

How to Run a Workflow Kanban Meeting

- One person facilitates
- **“Walk the board”** from right to left:
 - Go through the tickets from right (most close to completion) to left (most recently started)
- Remember to **manage work, not workers!**
- The facilitator may solicit a status update on a ticket or simply ask if there is additional information that is not on the board yet.

How to Run a Workflow Kanban Meeting – cont.

- More mature organizations may only discuss blocked items, and not discuss every ticket on the board
- There will be discussion of pullable tickets in “Done” queues. Which ticket should be pulled next and by whom?

Do not Distribute

Flow Review



Develop an initial quantitative understanding of the delivered service, facilitating work planning and improving predictability.



- Progress and system capability data from Kanban Meeting and tracking system
- Actions from Risk Review

- Defined actions to improve capability
- Communication of decisions



(parts of the) service delivery team, optionally team leads



Compare current capability with defined target conditions
Discuss possible improvement actions



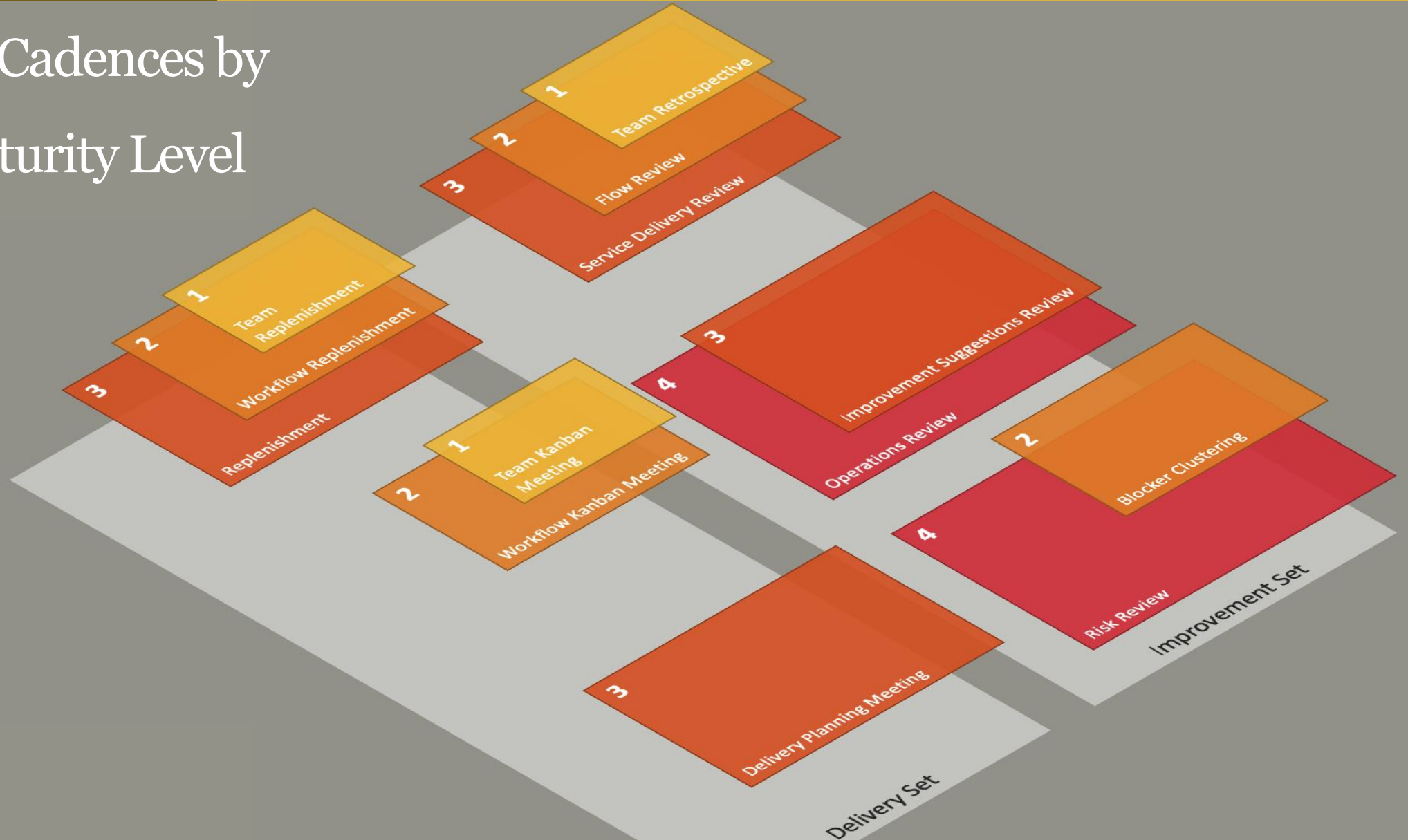
Twice a month 30 min



Typical Data Prepared for a Flow Review

- **Distribution of the demand** per work type
- **Range of Blocker time** per blocker cause
- **Range of defect and rework time** per cause
- Work items with **high age**
- Average and distribution of:
 - **Customer Lead Time** per type of work
 - **Arrival rate** of the demand
 - **Throughput** per type of work for a period
 - **System lead time** per type of work

All Cadences by Maturity Level



Official Licensed Material, Copyright © 2021 Kanban University

88